

Anton Kolotilin

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Education

Ph.D., Economics, Massachusetts Institute of Technology, 2012

M.A., Economics (*summa cum laude*), New Economic School, 2007

B.Sc. and M.Sc., Applied Physics and Mathematics (*with distinction*), Moscow Institute of Physics and Technology, 2005 and 2007

Employment

Senior Lecturer, School of Economics, UNSW Business School, 2015–present

Lecturer, School of Economics, UNSW Business School, 2012–2015

Publications

“When to Drop a Bombshell” (with Gabriele Gratton and Richard Holden), *Review of Economic Studies*, forthcoming

“Optimal Information Disclosure: A Linear Programming Approach”, *Theoretical Economics*, 2018, 13(2), 607–636

“Persuasion of a Privately Informed Receiver” (with Tymofiy Mylovanov, Andriy Zapechelnyuk, and Ming Li), *Econometrica*, 2017, 85(6), 1949–1964

“Euclidean Fairness and Efficiency” (with Gabriele Gratton), *Economic Inquiry*, 2015, 53(3), 1689–1690

“Experimental Design to Persuade”, *Games and Economic Behavior*, 2015, 90, 215–226

“The Heterogeneity of Concentrated Prescribing Behavior: Theory and Evidence from Antipsychotics” (with Ernst Berndt, Robert Gibbons, and Anna Levine Taub), *Journal of Health Economics*, 2015, 40, 26–39

“Optimal Limited Authority for Principal” (with Li, Hao and Wei Li), *Journal of Economic Theory*, 2013, 148(6), 2344–2382

“Determinants of Nationalization in the Oil Sector: A Theory and Evidence from Panel Data” (with Sergei Guriev and Konstantin Sonin), *Journal of Law, Economics, and Organization*, 2011, 27(2), 301–323

Working papers

“Persuasion Meets Delegation” (with Andriy Zapechelnyuk)

“Relational Communication” (with Hongyi Li), revision requested by *RAND Journal of Economics*

“Estimation of a Scale-Free Network Formation Model” (with Valentyn Panchenko), revision requested by *Journal of Econometrics*

Awards

ARC Discovery Early Career Researcher Award, 2016–2018, \$371,000

MIT Presidential Fellowship, 2007–2009

Refereeing

American Economic Journal: Microeconomics (2), *American Economic Review* (5), *American Economic Review: Insights*, *American Journal of Political Science*, *B. E. Journal of Theoretical Economics*, *Econometrica* (10), *Economic Record*, *Economics of Transition*, *Games and Economic Behavior* (7), *International Economic Review*, *Journal of Economic Behavior and Organization* (2), *Journal of Economics and Management Strategy*, *Journal of Economic Theory* (4), *Journal of Law and Economics*, *Journal of Law, Economics, and Organization*, *Journal of Political Economy* (3), *Journal of the European Economic Association* (3), *Management Science*, *Public Choice*, *RAND Journal of Economics*, *Review of Economic Design* (3), *Review of Economic Studies* (4), *Theoretical Economics* (5)