

Anton Kolotilin

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Education

Ph.D., Economics, MIT, 2012

M.A., Economics (*summa cum laude*), New Economic School, 2007

B.Sc. and M.Sc., Applied Physics and Mathematics (*with distinction*), MIPT, 2005 and 2007

Employment

Professor, School of Economics, UNSW Business School, 1/23 –

Associate Professor, School of Economics, UNSW Business School, 1/19 – 12/22

Senior Lecturer, School of Economics, UNSW Business School, 07/15 – 12/18

Lecturer, School of Economics, UNSW Business School, 07/12 – 06/15

Academic Visits (one or more months)

Visiting Senior Lecturer and Visiting Scholar, MIT Sloan, 09/18 – 05/19 (9 months)

Visiting Scholar, Department of Economics, Stanford University, 09/15 – 12/15 (4 months)

Working Papers

“Distributions of Posterior Quantiles via Matching” (with Alexander Wolitzky), revision requested by *Theoretical Economics*

“The Persuasion Duality” (with Piotr Dworzak), conditionally accepted by *Theoretical Economics*

“The Economics of Partisan Gerrymandering” (with Alexander Wolitzky)

“Persuasion Meets Delegation” (with Andriy Zapechelnyuk), revision requested by *Econometrica*

“Estimation of a Scale-Free Network Formation Model” (with Valentyn Panchenko), revision requested by *Journal of Econometrics*

Publications

“Persuasion and Matching: Optimal Productive Transport” (with Roberto Corrao and Alexander Wolitzky), *Journal of Political Economy*, 2024, Forthcoming

“Censorship as Optimal Persuasion” (with Tymofiy Mylovanov and Andriy Zapechelnuk), *Theoretical Economics*, 2022, 17(2), 561–585

“Relational Communication” (with Hongyi Li), *Theoretical Economics*, 2021, 16(4), 1391–1430

“When to Drop a Bombshell” (with Gabriele Gratton and Richard Holden), *Review of Economic Studies*, 2018, 85(4), 2139–2172

“Optimal Information Disclosure: A Linear Programming Approach”, *Theoretical Economics*, 2018, 13(2), 607–636

“Persuasion of a Privately Informed Receiver” (with Tymofiy Mylovanov, Andriy Zapechelnuk, and Ming Li), *Econometrica*, 2017, 85(6), 1949–1964

“Euclidean Fairness and Efficiency” (with Gabriele Gratton), *Economic Inquiry*, 2015, 53(3), 1689–1690

“Experimental Design to Persuade”, *Games and Economic Behavior*, 2015, 90, 215–226

“The Heterogeneity of Concentrated Prescribing Behavior: Theory and Evidence from Antipsychotics” (with Ernst Berndt, Robert Gibbons, and Anna Levine Taub), *Journal of Health Economics*, 2015, 40, 26–39

“Optimal Limited Authority for Principal” (with Li, Hao and Wei Li), *Journal of Economic Theory*, 2013, 148(6), 2344–2382

“Determinants of Nationalization in the Oil Sector: A Theory and Evidence from Panel Data” (with Sergei Guriev and Konstantin Sonin), *Journal of Law, Economics, and Organization*, 2011, 27(2), 301–323

Awards, Honors, and Fellowships

ARC Discovery Project (AUD 214,000), 2024 – 2028, (with G Gratton, H Li, and L Page)

Economic Theory Fellow, 2022

Excellence in Refereeing Award, *American Economic Review*, 2018

ESRC grant (GBP 371,000), 2017 – 2020, (with A Zapechelnuk and H Yoshimoto)

ARC Discovery Early Career Researcher Award (AUD 371,000), 2016 – 2019,

MIT Presidential Fellowship, 2007 – 2009

Refereeing

American Economic Journal: Microeconomics, American Economic Review, American Economic Review: Insights, American Journal of Political Science, American Political Science Review, B. E. Journal of Theoretical Economics, Econometrica, Economic Journal, Economics Letters, Economic Record, Economics of Transition, Economic Theory, Games and Economic Behavior, International Economic Review, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Economic Theory, Journal of Law and Economics, Journal of Law, Economics, and Organization, Journal of Political Economy, Journal of the European Economic Association, Management Science, Mathematics of Operations Research, Public Choice, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economic Design, Review of Economic Studies, Theoretical Economics